



EDAWN

Major Investor

Guide 2021



11.1.21

To view the current version of our Major Investor Guide,
please go to www.edawn.org



www.edawn.org



EDAWN's Areas of Focus

- Business Development: Attracts “primary” jobs and companies from outside Nevada with an emphasis on high wage and technology jobs
- Retention and Expansion: Assists in retaining and expanding “primary” companies and jobs, and serves as a central resource for existing companies
- Entrepreneurial Development: Supports local incubation and start-up groups to help create new companies that will ultimately grow in the region and diversify our economy.
- Workforce Development: The attraction and development of our workforce supports the success of all three legs of economic development and is a priority for EDAWN

EDAWN Major Investor Values & Opportunities

- Support EDAWN's regional economic development efforts to grow the economy and increase business opportunities for all companies
- Priority consideration for a Board of Trustee seat
- Included in EDAWN's Major Investor Guide distributed to all local primary companies and primary companies looking to relocate to the region
- Build relationships with and be connected to other Major Investors & Board Members
- Invited to attend exclusive EDAWN Major Investor & Board member events
- Receive priority seating at all EDAWN special events

For more information, please contact:
Sheila Imsdahl, *Vice President, Investor Relations & Events*
at 775.829.3704 or imsdahl@edawn.org



WELCOME

EDAWN has created this Major Investor Guide for two reasons: First, to recognize you for your significant investment in the job creation program at EDAWN and ensure that we have a ready resource to use to refer you to the prospects that ask for information, visit the community, as well as our existing companies that may ask EDAWN for a referral.

Secondly, you are encouraged to do business with fellow major investors. These are the individuals who, like you, have invested significantly in the economic vitality of our community. You are part of a select group of community minded leaders that believe in the strength of our region and are willing to put financial resources behind the programs that will reshape and grow our local economy.

Please feel free to reach out to me or any one of our team members if you need anything in the future. Your investment and involvement in EDAWN is important and appreciated.

Thank you,



Mike Kazmierski

President & CEO, EDAWN

PLATINUM INVESTORS



Developing Trust through Transparency and Vision



Nevada Governor's Office of
ECONOMIC DEVELOPMENT

Empowering Success



PRESIDENTIAL GOLD INVESTORS



EDAWN GOLD INVESTORS

- Acres Advisory Group
- Alpen Mortgage
- Amada Senior Care of Northern Nevada
- Arrow Electronics
- Bank of America
- Basin Street Properties
- Bender Group
- Bishop Manogue Catholic High School
- Brownstein Hyatt Farber Schreck, LLP
- Carrara Nevada
- CBRE
- Chase International Real Estate
- City of Fernley
- Clark/Sullivan Construction
- Colliers International
- Community Foundation of Northern Nevada
- Cushman & Wakefield
- Digiprint Corporation
- D.R. Horton, Inc.
- Gilbane Building Company
- Granite Construction Company
- Greenberg Traurig, LLP
- Helix Electric
- IntelliSource
- Intermountain Electric, Inc.
- IT Avalon
- K7 Construction, Inc.
- Lansing Companies
- Las Vegas Raiders
- Lewis Apartment Communities
- Lewis Roca
- Logically
- Lyon Living
- MUFG Union Bank
- My Ride To Work
- Neeser Construction
- Nevada Gold Mines
- Northern Nevada Homes
- Northern Nevada Medical Center
- Novo Logistics
- PacStates
- Parsons Behle & Latimer
- Plenium Builders
- Porter Group, LLC
- Prominence Health Plan
- RE/MAX Gold
- Renewable Energy Park
- Reno Aces
- Reno Engineering Corporation
- Reno Gazette-Journal
- Reno Public Market LLC
- Reno Seed Fund
- Reno-Sparks Convention & Visitors Authority
- River City Logistics Inc.
- S3 Development Company, LLC
- Sierra Integrated Systems, LLC
- Sierra Pacific Federal Credit Union
- SR Construction
- Storey County
- Tesla, Inc.
- Toll Brothers
- Uline
- United Construction Company
- UPS
- U.S. Bank
- Value Venture Studio Inc
- Vidler Water Company
- Warehouse Equipment Solutions, Inc.
- Western Nevada Supply, Co.
- Whitney Peak Hotel

INVESTOR DIRECTORY

Advertising & Marketing



The Abbi Agency

Digital engagement firm - providing public relations, website development, design, social media, advertising, marketing, and political campaigns.

Contact: Abbi Whitaker

Email: abbi@theabbiagency.com

Phone: (775) 323-2977

Website: www.theabbiagency.com

Banking



Wells Fargo Bank

Call, click or stop by today to start a conversation about how we can work with you to help your business succeed financially. Because an open dialogue can open doors. Wells Fargo. Together we'll go far.

Contact: Stuart Brady

Email: stuart.j.brady@wellsfargo.com

Phone: (775) 689-6219

Website: www.wellsfargo.com



Plumas Bank

Founded in 1980, Plumas Bank is a full-service community bank dedicated to the communities we serve throughout Northern Nevada and Northeastern California. HERE. For good.

Contact: BJ North

Email: bj.north@plumasbank.com

Phone: (775) 786-0907 x 8924

Website: www.plumasbank.com

Bank of America

Bank of America is the largest investor into CDFIs with over \$1 billion in all 50 U.S. states to help connect borrowers to affordable loans when more traditional channels may not be available.

Contact: Andrew Diedrichsen

Email: andrew.diedrichsen@bofa.com

Phone: (775) 325-9011

Website: www.bankofamerica.com

MUFG Union Bank

Union Bank is full-service bank doing business across the Western United States. As your trusted financial partner, we focus on your business and provided the right financial solutions and tools at the right time.

Contact: Pam Langbehn

Email: pamela.langbehn@unionbank.com

Phone: (916) 798-1310

Website: www.unionbank.com

U.S. Bank

A full-service regional bank with local community focus and direction.

Contact: Jack Prescott

Email: jack.prescott@usbank.com

Phone: (775) 688-3475

Website: www.usbank.com

INVESTOR DIRECTORY

Credit Union



Greater Nevada Credit Union

Northern Nevada's largest locally owned financial institution with \$65,000+ member/owners. Why? Because since 1949 we've vigorously pursued our passion "To Help More People Live Greater."

Contact: Wally Murray

Phone: 775-886-1304

Email: wmmurray@gncu.net

Website: www.gncu.org

Sierra Pacific Federal Credit Union

Sierra Pacific is recognized as one of the safest depository credit unions nationally and had a five star rating from Bauer Financial. It provides very high value with clear, understandable products and services.

Contact: Jim Hunting

Phone: (775) 834-3337

Email: jhunting@sierrapacificfcu.org

Website: www.sierrapacificfcu.org

Business & Financial Services

Accounting



Eide Bailly, LLP

Eide Bailly LLP is a top 25 CPA firm in the nation with 28 offices in 12 states servicing more than 54,000 clients nationwide.

Contact: Michael Klaich

Phone: (775) 686-3201

Email: mklaich@eidebailly.com

Website: www.eidebailly.com

Computer & Technology Services

Logically

Our mission is to enable small and mid-sized organizations to achieve their business objectives through information technology. To do that, our customers need a trusted IT ally with a wide and deep bench of IT talent with expertise in emerging and critical technologies such as cloud, cybersecurity, Office 365, mobility, and how the modern workplace operates. A trusted IT ally that can deliver reliability and operational excellence at an affordable price. A trusted IT ally like Logically.

Contact: Brandon Cerocke

Phone: (775) 352-2301, x1025

Email: brandon.cerocke@logically.com

Website: www.logically.com

Employment, Training & Human Resources

IntelliSource

IntelliSource is a national outsourcing company that provides organizations with scalable and sustainable solutions, site implementation, training, workforce recruitment and management that improve quality, efficiency, and manages cost without compromising company culture or brand. Specific expertise includes distribution and fulfillment operations, contact centers, business services, IT, project management, training and process improvement.

Contact: Jake Donahue

Phone: (720) 987-4852

Email: jdonahue@intellisource.com

Website: www.intellisource.com

INVESTOR DIRECTORY

IT Avalon

IT Avalon staffs IT and Engineering projects nationwide for top-tier businesses across all industries.

Contact: John Zink

Email: john@itavalon.com

Phone: (925) 786-5366

Website: www.itavalon.com

Financial Services

Reno Seed Fund

The leading seed fund in Nevada providing angel investment for startups and early-stage companies. We focus on high-tech, high growth companies in software, healthcare services, Internet of Things, advanced manufacturing, hospitality tech, blockchain and fintech. We add value in addition to funding by serving as advisers and board members to our portfolio companies. Our investors limited partners include a Who's Who of local businessmen and entrepreneurs-all who contribute to innovation, community and economic development.

Contact: Eugene Wong

Email: gene@renoseedfund.com

Phone: (702) 835-3188

Website: www.renoseedfund.com

Insurance Services



INSURANCE

LP Insurance Services

A rapidly growing Western based enterprise risk management, commercial and personal insurance brokerage firm, headquartered in Reno, Nevada.

Contact: Nick Rossi

Email: nick.rossi@lpins.net

Phone: (775) 996-6001

Website: www.lpins.net

Prominence Health Plan

The Prominence approach to health insurance is driven by the knowledge that every company is unique and the kind of coverage they need varies.

Contact: Gabrielle Sansone

Email: gabrielle.sansone@uhsinc.com

Phone: 775-770-9478

Website: www.prominencehealthplan.com

Legal Services



McDonald Carano LLP

Statewide law firm practicing in the areas of business entity formation and transactions, state and local taxes & incentives, real estate & entitlements, labor & employment, intellectual property, business litigation, gaming, creditors' rights & bankruptcy, construction, tax & estate planning, energy, environmental & natural resources, and governmental affairs.

Contact: Matthew Addison

Email: maddison@mcdonaldcarano.com

Phone: (775) 326-4330

Website: www.mcdonaldcarano.com

Brownstein Hyatt Farber Schreck, LLP

Founded in 1968, Brownstein Hyatt Farber Schreck practices in the areas of real estate, corporate law, public policy, natural resources, intellectual property and litigation.

Contact: Scott Scherer

Email: sscherer@bhfs.com

Phone: (775) 398-3804

Website: www.bhfs.com

INVESTOR DIRECTORY

Greenberg Traurig, LLP

At GT, innovation is more than just talk. It's in our DNA. GT utilizes a systemic, holistic approach to innovation, helping you cut through the noise. In our experience, the most productive models come from an open, transparent, and collaborative relationship with our clients. Everything we do is rooted in our desire to provide clients with quality legal representation.

Contact: Eric V. Rowen

Phone: 310-586-3855

Email: rowene@gtlaw.com

Website: www.gtlaw.com

Lewis Roca

A leading regional law firm serving Nevada business leaders. The firm helps establish and grow businesses by helping clients manage a wide range of complex corporate matters and commercial transactions, offering trusted advice about corporate entity formation and governance, banking and finance, real estate acquisition, development and construction, gaming, labor and employment, regulatory and government relations.

Contact: Paul Matteoni

Phone: (775) 321-3425

Email: pmatteoni@lewisroca.com

Website: www.lewisroca.com

Parsons Behle & Latimer

Parsons Behle & Latimer (PBL) is a regional, full service law firm founded in northern Nevada in 1882. With over 130 attorneys in offices located in Nevada, Utah, Idaho, Washington D.C and Montana, PBL provides dedicated services to businesses and individuals with particular emphasis on corporate, transactional, tax, real estate, environmental, natural resources, mining, employment, intellectual property and litigation.

Contact: Michael Kealy

Phone: (775) 789-6544

Email: mkealy@parsonsbehle.com

Website: www.parsonsbehle.com

Mortgage Brokerage

Alpen Mortgage

Northern Nevada's #1 Private Lender supports local projects through real estate financing utilizing local decision makers on Construction, Commercial, Land, Bridge and Residential loans.

Contact: Max Haynes

Phone: 775-851-1313

Email: max@alpenmtg.com

Website: www.alpenmtg.com

Printing Services

Digiprint Corporation

Digiprint has been in the printing business for over 29 years in Northern Nevada. We provide complete design, printing and mailing services.

Contact: David Spillers

Phone: (775) 786-4464

Email: david@digiprintcorporation.com

Website: www.digiprintcorporation.com

Construction & Contractors



Frank Lepori Construction, Inc.

Frank Lepori Construction, Inc., a locally owned and operated General Contractor, has been turning our customer's visions into realities for over 25 years.

Contact: Frank Lepori

Phone: (775) 337-2063 x103

Email: frank@leporiconstruction.com **Website:** www.leporiconstruction.com



INVESTOR DIRECTORY

Clark/Sullivan Construction

Clark/Sullivan Construction is a general contractor with offices in Nevada, California and Wyoming. We enjoy projects that build better communities. Our portfolio includes public works, education, hospitality, medical, industrial, commercial buildings and more. We are “The partner to build with.” We excel at providing solutions with collaborative delivery methods, including Design-Build and CMAR.

Contact: Kevin Stroupe

Phone: (775) 355-8500

Email: kevin@clarksullivan.com

Website: www.clarksullivan.com

Gilbane Building Company

Gilbane Building Company is a construction industry leader that delivers innovative building solutions from best in class teams committed to the highest standards of quality.

Contact: Rich Arndt

Phone: (602) 763-2541

Email: rarndt@gilbaneco.com

Website: www.gilbaneco.com

Granite Construction Company

Granite Construction Company is a full-service general contractor, construction management firm and construction materials producer.

Contact: Chris Burke

Phone: (775) 352-1902

Email: chris.burke@gcinc.com

Website: www.graniteconstruction.com

K7 Construction, Inc.

K7 Construction is a commercial general building contractor specializing in all remodel, tenant improvement and new construction projects.

Contact: David Knaub

Phone: (775) 826-8872 x108

Email: david.knaub@K7C.com

Website: www.K7C.com

Neeser Construction

We are the ONLY LOCAL Mid/Hi-Rise Contractor specializing in Student & High Density Housing, Parking Structures, & Hotels; most recently the RED & DECO projects. To deliver Northern Nevada budgets that developers can make work, we provide one stop shopping via Design/Build, Design-Assist, & pre-construction services. We are unique in achieving budgets by self-performing many of the trades and providing in-house structural engineering expertise. In addition, we nurture exclusive subcontractor relationships giving us excellent leverage in this subcontractor driven marketplace.

Contact: Luke Hermann

Phone: (775) 223-3030

Email: luke@neeserinc.com

Website: www.neeserinc.com

Plenium Builders

Sparks-based General Contractor serving clients in the commercial, industrial, public works and luxury residential markets.

Contact: Tobin Basta

Phone: (775) 302-6554

Email: tbasta@pleniumbuilders.com

Website: www.pleniumbuilders.com

Sierra Integrated Systems, LLC

Full-service provider of all electrical and low voltage systems for residential and commercial customers. Systems include lighting design, installation of all electrical systems, audio-video, lighting control, motorized shading and security.

Contact: Keith Burrows

Phone: (775) 853-4800

Email: keithb@ihs-sierra.com

Website: www.sierraintegratedsystems.com

INVESTOR DIRECTORY

SR Construction

SR Construction, Inc. (SR) was founded in 1991 as a full-service Design-Build General Contractor with in-house design, preconstruction, and construction services.

Contact: Scott Loughridge

Phone: (702) 877-6111

Email: sloughridge@srbuilt-usa.com

Website: www.srbuilt-usa.com

United Construction Company

United Construction Company is a leading design/build and general contracting firm that creatively and successfully serves private, public and institutional customers throughout the western U.S.

Contact: Michael Russell

Phone: (775) 398-1732

Email: michaelr@unitedconstruction.com

Website: www.unitedconstruction.com

Western Nevada Supply, Co.

We offer a diverse line of products including Plumbing, Water Works, HVAC, Irrigation, Hydronics and Solar, Industrial (PVF), Paint along with multiple Kitchen & Bath Showrooms.

Contact: Rick Reviglio

Phone: (775) 359-5800

Email: RReviglio@goblueteam.com

Website: www.goblueteam.com

Electrical Contractor

Helix Electric

Helix Electric is a full service electrical contractor and industry leader specializing in design-build and highly complex electrical projects throughout the United States.

Contact: Darren Vanderford

Phone: 775-376-3235

Email: dvanderford@helixelectric.com

Website: www.helixelectric.com

Intermountain Electric, Inc.

Since its formation in 1946, Intermountain Electric, Inc. has established itself as a premier commercial and industrial electrical contractor in Nevada, Colorado and California providing quality electrical installations, design build services, electrical testing and maintenance in a safe and economical manner.

Contact: Tom Pourchot

Phone: (775) 850-3600

Email: tpourchot@imelect.com

Website: www.imelect.com

Engineering

Reno Engineering Corporation

Reno Engineering Corporation (REC) is a Civil Engineering consulting firm located in Downtown Reno. We have been in operation since 1994. Key employees include Vincent Griffith P.E., Justin Farley P.E. Projects include South Meadows Park, Tahoe Reno Industrial Center, Tesla, Switch, Northern Nevada Industrial Center and more. They focus on Nevada development projects that serve as sustainable and long-term economic value to the State. Services include: Feasibility, Alignment Studies and Economic Analysis of Design Alternatives, Preparation of Plans and Specifications for Street Construction and Rehab, Civil Site Development.

Contact: Vincent Griffith, P.E.

Phone: (775) 813-1822

Email: vince@recnv.com

Website: www.recnv.com

INVESTOR DIRECTORY

HVAC, Plumbing, and Mechanical



RHP Mechanical Systems

RHP Mechanical Systems is a closely held, locally owned Northern Nevada business. Specializing in HVAC, Plumbing and Mechanical work, per design/build, design/assist or plan/specification.

Contact: Michael Scolari **Phone:** (775) 322-9434 X 224

Email: mscolari@rhpinc.net **Website:** www.rhpinc.net



Savage and Son, Inc.

Savage and Son is a locally owned family business established in 1893 with Nevada Contractor's license #10. Savage and Son is a Plumbing/HVAC/Piping contractor specializing in all aspects of Commercial, Residential, and Industrial Process Manufacturing Piping projects. With our on-site state-of-the-art fabrication facility, we are able to maintain a superior quality product at a more efficient and lower cost to the end user. Thank you for thinking SAVAGE.

Contact: Len Savage **Phone:** (775) 828-4193

Email: lens@savageandson.com **Website:** www.savageandson.com

Material Handling Systems

Warehouse Equipment Solutions, Inc.

Design, engineer, supply, install and service material handling systems nationwide including pallet racking systems (all types), conveyor systems, shelving systems, mezzanines, waste equipment and dock equipment.

Contact: Robert Johnson

Email: rjohnson@whsesolutions.com

Phone: (775) 851-7811

Website: www.whsesolutions.com

Distribution

Arrow Electronics

Arrow Electronics is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions, with 2016 sales of \$23.8 billion. Arrow serves as a supply channel partner for more than 125,000 original equipment manufacturers, contract manufacturers and commercial customers through a global network of more than 465 locations serving over 90 countries.

Contact: Danny Weibel

Email: danny.weibel@arrow.com

Phone: (775) 334-1054

Website: www.arrow.com

Uline

Uline, a family-owned business, is the leading distributor of shipping, industrial and packaging materials to businesses throughout North America. For over 40 years, we've stayed committed to providing the highest levels of service and quality products to our customers.

Contact: Brian Wayer

Email: bwayer@uline.com

Phone: (800) 295-5510, ext. 4557

Website: www.uline.com

INVESTOR DIRECTORY

Education

Bishop Manogue Catholic High School

Bishop Manogue Catholic High School is a four-year Catholic, co-educational high school that serves the greater Northern Nevada and Tahoe area. The school educates more than 600 students through a rigorous college prep curriculum rooted in faith, leadership, knowledge and compassion.

Contact: Matthew Schambari

Phone: 775-336-6001

Email: matthew.schambari@bishopmanogue.org

Website: www.bishopmanogue.org

Government Affairs

Government Agencies



Nevada Governor's Office of Economic Development

Nevada is a business-friendly state with a very low-regulation environment, a streamlined licensing and approval processes, and a favorable tax environment for business and industry. A state with the workforce development, education and infrastructure in place to support our economic development.

Contact: Michael Brown

Phone: 775-687-9900

Email: michael.brown@diversifynevada.com

Website: www.diversifynevada.com



City of Reno

The "Biggest Little City in the World" offers exceptional quality of life, culture, and a vibrant, diverse economy. Mission: To efficiently provide the highest level of services responsive to our community and to enhance the quality of life and economic vitality.

Council Strategic Priorities:

- Enhance Communication and Citizen Engagement
- Provide Efficient and Responsive City Services
- Provide Safe and Livable Neighborhoods
- Promote a Sustainable and Vibrant Economy

Contact: Naomi Duerr

Phone: (775) 334-2017

Email: duerrn@reno.gov

Website: www.reno.gov



City of Sparks

Sparks (pop. 90,000) - In 2009, Business Week named Sparks the No. 1 city in Nevada to start a new business. And a more recent survey by the Boyd Company named Sparks one of the top 10 places in the nation for high-tech companies to open a manufacturing facility.

Contact: Kristopher Dahir

Phone: (775) 353-2311

Email: kdahir@cityofsparks.us

Website: www.cityofsparks.us



Washoe County

Regional government serving more than 400,000 people with state mandated, regional and community services.

Contact: Eric Brown

Phone: (775) 328-2000

Email: epricebrown@washoecounty.us

Website: www.washoecounty.us

INVESTOR DIRECTORY

City of Fernley

It is the mission of the City of Fernley to provide all municipal services in a proactive, innovative, and fiscally-responsible way to continue to enhance the community's quality of life, provide a high-level of responsive, local government services and promote future prosperity and the balanced growth of the community.

Contact: Mayor Roy Edgington
Email: mayor@cityoffernley.org

Phone: 775-784-9857
Website: www.cityoffernley.org

Storey County

Storey County, the second smallest Nevada county, is home to the United States' largest industrial park, the Tahoe-Reno Industrial Center. Storey County's rich, living legacy unites with high-tech modernization that's enjoyed by residents, businesses and visitors alike. This county offers a variety of small-town communities that are merely minutes away from large metropolitan areas—the best of both worlds.

Contact: Austin Osborne
Email: aosborne@storeycounty.org

Phone: (775) 847-0968
Website: www.storeycounty.org

Consulting Services & Support

Carrara Nevada

Government Affairs

Contact: Jim Nadeau
Email: jjim@carraranv.com

Phone: (775) 336-7521
Website: www.carraranv.com

Porter Group, LLC

Porter Group is a bipartisan federal government affairs and business consulting firm.

Contact: Jon C. Porter, Sr.
Email: jporter@portergs.com

Phone: (702) 630-1342
Website: www.portergs.com

Healthcare Resources



MOBE & ACOVA Health

We provide novel support and therapies to make a meaningful and sustainable improvement in the quality of life of targeted individuals.

Contact: Chad Martinson
Email: cmartinson@acovahealth.com

Phone: (763) 267-8323
Website: www.MOBEforlife.com
www.acovahealth.com



Renown Health

Renown is the region's largest integrated healthcare network with 4 hospitals, more than 20 outpatient care locations and an Insurance division with more than 100,000 area members. Renown is also the region's largest private employer with more than 5000 FTEs.

Contact: Tony Slonim
Email: aslonim@renown.org

Phone: (775) 982-5529
Website: www.renown.org

INVESTOR DIRECTORY

Amada Senior Care of Northern Nevada

At Amada Senior Care of Northern Nevada, we provide comprehensive, non-medical care to seniors so that they are able to remain in their homes and continue doing the things they love. Some of the services our home-care aides provide include help with activities of daily living such as meal preparation, light housekeeping, medication reminders, and transportation.

Contact: Ryan Hart

Email: ryan.h@amadaseniorcare.com

Phone: 775-432-6022

Website: www.amadanorthernnevada.com

Northern Nevada Medical Center

Northern Nevada Medical Center is an acute care hospital located in Sparks, Nevada. NNMC has a proud tradition of providing quality health care in a comfortable, accessible environment.

Contact: Helen Lidholm

Email: helen.lidholm@uhsinc.com

Phone: (775) 356-4001

Website: www.NNMC.com

Hotel & Casino



Atlantis Casino Resort Spa

Atlantis is a luxurious AAA Four Diamond resort destination in the heart of Reno's restaurant, shopping and entertainment district. Atlantis showcases Reno's only Concierge Hotel Tower, eight award-winning restaurants, a dynamic casino, state-of-the-art meeting and conference facilities and the world-class Spa Atlantis, voted top ten in the world as SpaFinder's Readers' Choice award recipient for Best Casino Hotel Spa.

Contact: John Farahi

Phone: (775) 824-4401

Email: jfarahi@monarchcasino.com **Website:** www.atlanticcasino.com



THE ROW RENO

THE ROW – the city within a city. Three distinct resorts. One amazing experience. With 25 restaurants, 23 bars and lounges, 11 nightspots and thousands of luxury rooms and suites, THE ROW is Reno's ultimate destination. The Silver Legacy, Eldorado and Circus Circus are connected via walkway and all are within walking distance of ACES ballpark, the Truckee river and dozens of restaurants and performance venues, and is located 30-45 minutes away from world-class 14 Lake Tahoe/Truckee California ski resorts.

Contact: Rick Murdock

Phone: (775) 786-5700

Email: murdockr@eldoradoreno.com **Website:** www.eldoradoreno.com



Grand Sierra Resort

Grand Sierra Resort is an all-encompassing destination resort with over 200,000 square feet of meeting space located in the heart of the Reno-Tahoe region.

Contact: Andrew Diss

Phone: (775) 789-1194

Email: andrew.diss@meruelogaming.com **Website:** www.grandsierraresort.com

INVESTOR DIRECTORY

PEPPERMILL RENO

Peppermill Resort Spa Casino

The Peppermill Resort Spa Casino pairs ideal meeting venues with impeccable service in our 106,000 square feet of meeting space and 2-story 17th-floor executive boardroom. Perfect for your next meeting, trade show or convention, we offer full service state-of-the-art meeting facilities, in-house catering, and amenities that rival the finest hotels.

Contact: Pat Flynn

Phone: (775) 689-7144

Email: pflynn@peppermillreno.com **Website:** www.peppermillreno.com

Whitney Peak Hotel

Whitney Peak Hotel is Downtown Reno's ONLY non-gaming, non-smoking boutique luxury hotel that embraces active lifestyles and casual luxury.

Contact: Ramon Villegas

Phone: (775) 398-5484

Email: rvillegas@whitneypeakhotel.com

Website: www.whitneypeakhotel.com

Manufacturing



Elemental LED, Inc.

Elemental LED, a leading U.S. based engineering and technology company, is the largest provider of low-voltage linear LED lighting solutions in North America.

Contact: Randy Holleschau

Phone: (925) 285-5541

Email: randy.holleschau@elementalled.com **Website:** www.elementalled.com



NOW Foods

For more than 40 years NOW Foods' promise to retailers and consumers has been to provide the highest quality natural products at the best possible price. With over 1,400 natural products including supplements, foods, sports nutrition and personal care products, NOW® is the choice of consumers dedicated to natural health and well-being.

Contact: Jim Emme

Phone: (630) 545-9098 x2250

Email: jim.emme@nowfoods.com **Website:** www.nowfoods.com

Tesla, Inc.

Tesla is committed to accelerating the world's transition to sustainable energy with all-electric cars and clean energy products. Founded in 2003, Tesla is the first successful American automotive startup in more than 50 years. Tesla believes the faster the world stops relying on fossil fuels and moves towards a zero-emission future, the better.

Contact: Chris Reilly

Phone: 949-375-4442

Email: creilly@tesla.com

Website: www.tesla.com

INVESTOR DIRECTORY

Mining

Nevada Gold Mines

Nevada Gold Mines is the single largest gold-producing complex in the world. It was formed in 2019 as a joint venture between Barrick Gold Corporation (61.5%) and Newmont Goldcorp (38.5%) through the combination of their significant assets across Nevada. This massive mining operation comprises eight mines along with their associated infrastructure and processing facilities which produced an estimated 4 million ounces of gold in 2018. The mission of Nevada Gold Mines is to be the world's most valued gold mining business by finding, developing, and owning the best assets, with the best people, to deliver sustainable returns for our owners and partners.

Contact: Alissa Wood

Email: aewood@nevadagoldmines.com

Phone: (775) 748-1043

Website: www.barrick.com

Non-Profit Organizations

Community Foundation of Western Nevada

We connect people who care with causes that matter by supporting local nonprofits, leading our own community initiatives, and connecting and facilitating corporate giving.

Contact: Chris Askin

Email: caskin@nevadafund.org

Phone: (775) 333-5499

Website: www.nevadafund.org

Professional Sports

Las Vegas Raiders

The Raiders—who began play in the American Football League in 1960—enter their 60th year of professional football competition, including the last 49 as a member of the National Football League. In six memorable decades—the 1960's, '70's, '80's, '90's, 2000's and 2010's—the Raiders have been dominant in professional football since Al Davis first pledged in 1963 to build the finest organization in pro sports. During these decades of dominance, the Raiders have won three World Championships of Professional Football, participated in five Super Bowls, an AFL championship, four American Football Conference championships, played in 14 championship games, won or tied for 17 division championships, had 22 playoff seasons, finished 36 seasons at .500 or better and played in 44 postseason games. The Raiders received approval from the National Football League to relocate the franchise to Las Vegas, Nevada in March 2017 and held groundbreaking ceremonies for the Las Vegas Stadium on November 13, 2017.

Contact: Rosie Bone

Email: rbone@raiders.com

Phone: (510) 780-5000

Website: www.raiders.com

INVESTOR DIRECTORY

Professional Sports & Entertainment

Reno Aces

Providing affordable, family friendly entertainment in a World Class outdoor sports venue; playing 70 Triple-A Baseball games and dozens of special events both public and private throughout the year.

Contact: Eric Edelstein

Phone: (775) 334-7023

Email: ee@renoaces.com

Website: www.renoaces.com

Publishing

Reno Gazette-Journal

Reno Gazette Journal, part of the USA TODAY NETWORK, is the top digital source for news and information in northern Nevada, reaching readers through a comprehensive blend of print, digital and mobile platforms. In addition, with its pool of resources, partners, technology and connectivity to consumers, Reno Gazette Journal offers the most encompassing and profound marketing solutions for businesses to connect with potential customers.

Contact: Mike Loader

Phone: (775) 788-6236

Email: mloader@gannett.com

Website: www.rgj.com

Real Estate

Commercial, Industrial & Office



Dickson Commercial Group, Inc.

Dickson Commercial Group is one of the largest commercial real estate firms in Northern Nevada. DCG offers broad based market knowledge, proven problem solving capabilities and a full array of real estate services.

Contact: Tom Fennell

Phone: (775) 850-3117

Email: tfennell@dicksoncg.com

Website: www.dicksonCG.com



Mark IV Capital, Inc.

Mark IV Capital is a Development and Asset Management company with 7 offices in five states that has been operating for over 45 years. In June 2019, Mark IV acquired the 4300 acre Victory Logistics District located in Fernley, NV.

Contact: Ross Pfautz

Phone: (949) 293-4802

Email: rpfautz@markiv.com

Website: www.markiv.com



Stark Accelerators Commercial Real Estate

Locally owned full service commercial real estate brokerage company with expertise in sales and leasing for Office, Industrial, Retail, Land, Multi-family and Investment properties.

Contact: Ken Stark

Phone: (775) 825-4400

Email: kstark@stark.realestate

Website: www.stark.realestate

INVESTOR DIRECTORY

Acres Advisory Group

Commercial real estate and development firm that specializes in identifying land acquisition opportunities and creating strong joint venture partnerships.

Contact: Scott Gaughan

Email: scott@acresadvisorygroup.com

Phone: (702) 480-3776

Website: www.acresadvisorygroup.com

CBRE

CBRE is the largest real estate services firm in the world, providing Industrial brokerage and Build To Suit services, Office, Retail and Investment Property brokerage, integrated team of data center brokerage, project management and facility management, global supply chain solutions, debt and equity financing, facilities management.

Contact: Daniel Buhrmann

Email: daniel.buhrmann@cbre.com

Phone: (775) 823-6929

Website: www.cbre.com

Colliers International

Colliers International provides commercial real estate brokerage and management services for office, industrial, retail, multi-family, and land projects.

Contact: Melissa Molyneux

Email: melissa.molyneux@colliers.com

Phone: (775) 823-4674

Website: www.colliers.com

Cushman & Wakefield

As a global leader in Commercial Real Estate, we provide custom solutions for the clients we serve, offering Brokerage, Debt, Development Services and property management for Industrial, Office, Retail and Multi-Family. Our experienced professionals source technology, logistics and global supply chain solutions for Occupiers and Investors.

Contact: Christina Roush

Email: christina.roush@cushwake.com

Phone: 702-210-6300

Website: www.cushmanwakefield.com

Lyon Living

Formed in 1989, Lyon Living specializes in pre-entitlement and development, construction management, acquisitions, real estate repositioning, debt & equity capital financing and property operations.

Contact: Peter Zak

Email: amyferguson@lyonliving.com

Phone: 949-252-9101

Website: www.lyonliving.com

Developers



CAI Development

Vertically integrated development based in Nevada that develops publicly traded franchise brands in hospitality and purchases and develops distribution facilities nationally.

Contact: Christopher Beavor

Email: chris@caicap.com

Phone: 702-373-3175

Website: www.caicap.com

INVESTOR DIRECTORY



DERMODY PROPERTIES

Dermody Properties

Dermody Properties is a privately-owned real estate investment, development and management firm. The company specializes in the acquisition and development of logistics real estate in strategic locations for e-commerce fulfillment centers, third party logistics and distribution customers. Founded in 1960, Dermody Properties has invested in more than 83 million square feet of industrial space. In addition to its corporate office in Reno, NV, it has regional offices in northern and southern California, Atlanta, Phoenix, Seattle, Chicago, New Jersey and Nevada.

Contact: Michael Dermody

Phone: (775) 858-8080

Email: mdermody@dermody.com

Website: www.dermody.com



McKenzie Properties Management, Inc.

McKenzie Properties develops, builds, and leases commercial space throughout Northern Nevada. The company owns and manages over 2 million square feet of office, industrial and retail space.

Contact: Todd McKenzie

Phone: 775-329-5181

Email: todd@mckenzieproperties.com

Website: www.mckenzieproperties.com

Lansing Companies

Founded in 1984, Lansing Companies is the leading expert in Southern California land development, now expanding to AZ, NV and CO.

Contact: Gregory Lansing

Phone: (858) 523-0719

Email: khouser@lansingcompanies.com

Website: www.lansingcompanies.com

Lewis Apartment Communities

With over 40 years of experience, Lewis Apartment Communities is a leader in the development and management of rental communities. We are dedicated to providing a superior living experience for our residents. In Reno, our Harvest at Damonte Ranch Apartments and our Latitude 39 Apartments in South Meadows provide brand-new luxury living options for every lifestyle.

Contact: Gigi Chisel

Phone: (775) 546-5013

Email: gigi.chisel@lewismc.com

Website: www.lewisapartments.com

Renewable Energy Park

The Renewable Energy Park (REP) is a 3701-acre industrial and green data center development near Fernley, NV.

Contact: Steve Hoshimi

Phone: (310) 508-4994

Email: steve@rnwpark.com

Website: www.rnwpark.com

Reno Public Market, LLC

Owner/developer of the Shoppers Square/Reno Public Market redevelopment project.

Contact: Douglas Wiele

Phone: (916) 769-0101

Email: dwiele@foothillpartners.com

Website: www.renpublicmarket.com

INVESTOR DIRECTORY

Property Management

Basin Street Properties

Basin Street is a Real Estate firm that has built a renowned track record of successfully developing, acquiring and managing office, industrial, retail and hospitality properties throughout the western U.S.

Contact: Mike Williams

Phone: (775) 954-2821

Email: mwilliams@basin-street.com

Website: www.basin-street.com

Residential

Chase International Real Estate

Chase International Real Estate is an independent real estate firm featuring 10 offices around the Lake Tahoe/Reno/Carson Valley region to provide our clients with the best possible customer service and local expertise available.

Contact: Susan Lowe

Phone: (775) 588-1444

Email: slowe@chaseinternational.com

Website: www.chaseinternational.com

D.R. Horton, Inc.

D.R. Horton has been the largest home builder by volume in the US since 2002. Founded in 1978 in Fort Worth, TX, D.R. Horton has operations in 88 markets in 29 states across the US and closed 61,164 homes in the twelve-month period ended June 30, 2020. The company is engaged in the construction and sale of high-quality homes through its diverse brand portfolio. D.R. Horton also provides mortgage financing, title services and insurance agency services for homebuyers through its mortgage, title and insurance subsidiaries.

Contact: Rusty Ameter

Phone: (775) 856-8450

Email: rdiameter@drhorton.com

Website: www.drhorton.com/reno

Northern Nevada Homes

Northern Nevada Homes is one of Reno's leading home builders. We build masterfully crafted houses throughout Northern Nevada. It's our great quality and of affordable pricing that make us such a great option. Call us today to get started on your way to your dream home.

Contact: Robert Fitzgerald

Phone: 775-201-0117

Email: rob.fitzgerald@nnhomes.com

Website: www.nnhomes.com

RE/MAX Gold

RE/MAX Gold, the #1 RE/MAX franchise in the world and proud member of Gold Nation, is a robust network of highly motivated, top-producing REALTORS® dedicated to providing and maintaining the highest quality real estate environment and services in the industry.

Contact: Kori Griffith

Phone: (775) 327-9970

Email: kgriffith@renotothemax.com

Website: www.renotothemax.com

INVESTOR DIRECTORY

S3 Development Company

S3 Development Company's 30 years of development in Northern Nevada by the 4th generation Nevadan family encompasses a broad spectrum of Residential and Commercial Developments. Developments throughout Northern Nevada include the Award winning 3,700 residential unit "Somerset Master Planned Golf Community", as well as being a key player in the revitalization of the Downtown high-rise office and Midtown districts in the City of Reno. For more information about commercial space available please refer to our website at S3Devco.com.

Contact: Blake Smith
Email: blake@s3devco.com

Phone: (775) 323-1405
Website: www.s3devco.com

Toll Brothers

Toll Brothers is the nation's leading builder of luxury homes in the best locations across the U.S. As a fellow EDawn partner, take advantage of \$5,000 in addition to any current incentives towards your new Toll Brothers home.

Contact: Gary Mayo
Email: gmayo@tollbrothers.com

Phone: (702) 243-9800
Website: www.tollbrothers.com/Reno

Technology

Blockchain Software Development & Infrastructure



BLOCKCHAINS Blockchains, Inc.

Blockchains is a company dedicated to conceptualizing, building, and incubating blockchain-powered ideas. Founded in July 2014 by Jeffrey Berns, a consumer protection attorney and early adopter of blockchain technology, Blockchains seeks to protect and empower individuals through blockchain-based applications.

Contact: Matthew Digesti
Email: mdigesti@blockchains.com

Phone: (775) 432-0000

Website: www.blockchains.com

Intent Data for B2B Marketing



Bombora, Inc.

Bombora is the largest aggregator of B2B intent data, providing B2B marketing and sales teams insights about when their customers are actively in market.

Contact: Karim Mekhid
Email: kmekhid@bombora.com

Phone: (775) 525-0575

Website: www.bombora.com

INVESTOR DIRECTORY

Data Center



Switch

Switch (NYSE: SWCH), the technology infrastructure corporation headquartered in Las Vegas, Nevada is built on the intelligent and sustainable growth of the Internet. Switch Founder and CEO Rob Roy has developed more than 500 issued and pending patent claims covering data center designs that have manifested into the company's world-renowned data centers and technology solutions.

The Switch PRIMES, located in Las Vegas and Tahoe Reno, Nevada; Grand Rapids, Michigan; and Atlanta, Georgia are the world's most powerful hyperscale data center campus ecosystems with low latency to major U.S. markets. Visit switch.com for more information.

Contact: Alise Porto

Phone: (702) 280-1823

Email: alise@switch.com

Website: www.switch.com

Technology Deployment & Development

Value Venture Studio Inc

Value Venture Studio Inc creates scalable cloud-based software businesses. Build teams. Establish operations. Launch projects. Develop Reno's start-up ecosystem.

Contact: Value Quraishi

Phone: (775) 234-2134

Email: value@vvs.gg

Website: www.vvs.gg

Tourism

Reno Sparks Convention & Visitors Authority

The RSCVA is the primary agency supporting the promotion of meeting, convention and tourism business for the Reno/Sparks/North Lake Tahoe region.

Contact: Charles Harris

Phone: (775) 827-7660

Email: charris@renotahoeusa.com

Website: www.visitrenotahoe.com

Transportation

Airport



Reno-Tahoe Airport Authority

Reno-Tahoe Airport Authority

The Reno-Tahoe Airport Authority owns and operates both the Reno-Tahoe International Airport and the Reno-Stead Airport. The Reno-Tahoe International Airport provides commercial, cargo, military and general aviation services and facilities to benefit the region in a safe, convenient, and efficient manner. The Reno-Stead Airport is a general aviation reliever airport.

Contact: Daren Griffin

Phone: (775) 328-6400

Email: dgriffin@renoairport.com

Website: www.renoairport.com

INVESTOR DIRECTORY

Employee Transportation Solutions

My Ride to Work

My Ride to Work is the driving force behind your workforce. A premier transportation company, we offer safe, reliable and comfortable transportation solutions for your employees.

Contact: Geoff Donahue

Email: geoff@myridetowork.com

Phone: (720) 878-1542

Website: www.myridetowork.com

Logistics



ITS Logistics

ITS Logistics is a premier Third-Party Logistics company that provides creative supply chain solutions with an asset-lite transportation division that ranks #35 in North America, a top-tier asset-based dedicated fleet, a Top 20 intermodal and drayage division, and innovative omnichannel distribution and fulfillment services. With the highest level of service, unmatched industry experience and work ethic, and a laser focus on innovation and technology—our purpose is to improve the quality of life by delivering excellence in everything we do.

Contact: Patrick McFarland

Email: pmcfarland@its4logistics.com

Phone: (775) 501-3240

Website: www.its4logistics.com



OnTrac

OnTrac is the first in overnight delivery in California, Arizona, Nevada, Oregon, Washington, Utah, Colorado and Idaho. From Reno, OnTrac is overnight to 7 Western states.

Contact: Erin Metscher

Email: emetscher@ontrac.com

Phone: (702) 204-5617

Website: www.ontrac.com

Bender Group

Bender Group combines a small business approach with innovative and technology-based logistics solutions to help companies of all sizes improve their supply chain systems.

Contact: Brian Classen

Email: brianc@benderwhs.com

Phone: (775) 788-8013

Website: www.bendergroup.com

Novo Logistics

Novo Logistics has built a reputation rooted in transparency, responsiveness, and consistency, delivering customized logistics solutions our partners can rely on to streamline their supply chain. As a Third-Party Logistics company, we're always looking for real answers to your long-shot, head-scratching needs. We partner with companies in the home improvement, tech, retail, construction, hospitality, healthcare, food and beverage, and manufacturing industries to provide warehousing, on-plant and manufacturing solutions, value-add services, yard and shuttle management, and contingent labor solutions.

Contact: Dong Min

Email: dong.min@novo-usa.com

Phone: (916) 801-5344

Website: www.novo-usa.com

INVESTOR DIRECTORY

River City Logistics Inc.

River City Logistics is a premier 3PL company that offers both asset based solutions as well as a full scale brokerage to solve your logistics needs. We connect shippers to effective, efficient freight solutions, with no customer too small and no problem too big!

Contact: Chris Brewer

Phone: (563) 663-5645

Email: chris@rivercitylogistics.net

Website: www.rivercitylogistics.net

UPS

UPS is a global leader in logistics, offering a broad range of solutions including transporting packages and freight; facilitating international trade, and deploying advanced technology to more efficiently manage the world of business.

Contact: Philip Cote

Phone: (775) 221-5587

Email: pcote@ups.com

Website: www.ups.com/reno

Public Transportation



Regional Transportation Commission

The RTC serves the citizens of Reno, Sparks and unincorporated areas of Washoe County. As the federally designated Metropolitan Planning Organization for the region, the RTC provides leadership in planning, public policy development and implementation of quality transportation systems through a commitment to excellence and stewardship to meet the community's present and future transportation needs. The RTC is governed by five appointed representatives from the City of Reno Council (2), City of Sparks Council (1) and the Washoe County Board of Commission (2).

Contact: Bill Thomas

Phone: (775) 335-1826

Email: bthomas@rtcwashoe.com

Website: www.rtcwashoe.com

Utility Energy



NV Energy

Investor owned energy utility serving Northern Nevada.

Contact: Carolyn Barbash

Phone: (775) 834-5677

Email: cbarbash@nvenergy.com

Website: www.nvenergy.com

Telecommunications

PacStates

Since 1986, PacStates has provided a full range of Telecommunications services including: Telco & Internet reviews/solution, Voice/Data/Fiber Cable Infrastructure/equipment rooms, Digital and VoIP phone solutions, HD Video Conferencing & Surveillance.

Contact: Michael W. Buis

Phone: (775) 284-4103

Email: mbuis@pacstatesnv.com

Website: www.psc-reno.com

INVESTOR DIRECTORY

Water



Truckee Meadows Water Authority

Water purveyor to the greater Reno-Sparks area.

Contact: Mark Foree

Phone: (775)-834-8009

Email: mforee@tmwa.com

Website: www.tmwa.com

Vidler Water Company

Our company is a resource development company based in Carson City, NV with an experienced professional team in the sciences with extensive involvement throughout Nevada and the southwest at the local, state and federal level.

Contact: Steve Hartman

Phone: (775) 885-5000 x108

Email: shartman@vidlerwater.com

Website: www.vidlerwater.com

GROW THE ECONOMY

Create Jobs in Your Community by Investing in Economic Diversification

If your company is interested in giving back to the region and the economy in Greater Reno-Sparks, consider an investment opportunity with EDAWN.

Your support of EDAWN plays a vital role in attracting and growing quality companies in our region that produce high-paying jobs and provide the tax dollars necessary to maintain our quality of life. By being engaged, you gain new contacts, new insights, and new strategies for reaching out and staying relevant to your key audiences.

ROI of 300:1

**Invest \$1 into Economic development;
Inject \$300 into our local community.**

For more information, contact:

Sheila Imsdahl

Vice President, Investor Relations & Events

at 775-829-3704 or imsdahl@edawn.org

or visit our website at www.edawn.org

To view the current version of our Major Investor Guide,
please go to www.edawn.org

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BOARD OF TRUSTEES OFFICERS

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40. Dr. Kristen McNeill	Washoe County School District	
41. Vaughn Hartung	Washoe County	
42. Ann Silver	The Chamber	<i>Chamber Liaison</i>

WE THINK LOCAL



The “We Think Local” program is a community initiative to build awareness of the economic benefits of doing business locally. This effort enhances the livability of our community, the stability and diversity of the local economy and the retention and expansion of local businesses, while increasing awareness of the personal, community and economic benefits of choosing to “Think Local” first.

There are several ways to participate in the “Think Local” initiative. Including:

- Purchase goods or services from local vendors and suppliers, and when needed, from on-line companies with a presence within the State of Nevada. Purchase from companies that hire local employees.
- Contract with companies that have a local presence
- Hire local – Our region’s talent base is robust and diverse
- Eat locally produced food when available – support growers, local distributors, and locally owned food establishments. This also helps cut down on travel and carbon emissions
- Support our local non-profits – They support us
- Serve or otherwise engage and invest in our local community as a citizen and a volunteer

“Thinking Local” is really just a “mind-set” that helps retain wealth in our region. It benefits our economy, creates jobs, increases the tax base and it helps all of us.



